



STRATEGIC SOURCING CERTIFICATE PROGRAM

Program Schedule

Please note: The Strategic Sourcing Certificate Program consists of 5 one-day module courses. Once you are confirmed as registered participant (you will receive an enrollment confirmation from osdtraining@state.ma.us once your application has been processed) for a specific Section you will be **required to attend all modules** to earn your certificate. Please ensure that your schedule allows for full day participation at ALL modules. Switching between Sections is strongly discouraged and requires preapproval.

SECTION 21 – Westfield, Western Massachusetts Hospital

Date	Time	Module	Location
Tuesday, January 20, 2015	9:00 AM – 3:30 PM	Module 1: Assess Sourcing Opportunity and Planning	Western Massachusetts Hospital, Clark Building, 128 East Mountain Road, Westfield, MA 01085
Monday, January 26, 2015	9:00 AM – 3:30 PM	Module 2: Research and Market Analysis	Western Massachusetts Hospital, Clark Building, 128 East Mountain Road, Westfield, MA 01085
Monday, February 2, 2015	9:00 AM – 3:30 PM	Module 3: Request for Response (RFR) Development and Evaluation Criteria	Western Massachusetts Hospital, Clark Building, 128 East Mountain Road, Westfield, MA 01085
Monday, February 9, 2015	9:00 AM – 3:30 PM	Module 4: Evaluating Responses and Negotiation Basics	Western Massachusetts Hospital, Clark Building, 128 East Mountain Road, Westfield, MA 01085
Tuesday, February 17, 2015	9:00 AM – 3:30 PM	Module 5: Contract Execution and Vendor Management	Western Massachusetts Hospital, Clark Building, 128 East Mountain Road, Westfield, MA 01085
Monday, February 23, 2015	9:00 AM – 3:30 PM	Snow Day Makeup: Due to inclement weather with a module if needed	Western Massachusetts Hospital, Clark Building, 128 East Mountain Road, Westfield, MA 01085

SECTION 22 – Boston, State Transportation Building, 10 Park Plaza

Date	Time	Module	Location
Thursday, January 29, 2015	9:00 AM – 3:30 PM	Module 1: Assess Sourcing Opportunity and Planning	State Transportation Building, 10 Park Plaza Conference Rooms 5 & 6
Thursday, February 5, 2015	9:00 AM – 3:30 PM	Module 2: Research and Market Analysis	State Transportation Building, 10 Park Plaza Conference Rooms 5 & 6
Friday, February 13, 2015	9:00 AM – 3:30 PM	Module 3: Request for Response (RFR) Development and Evaluation Criteria	State Transportation Building, 10 Park Plaza Conference Rooms 5 & 6
Friday, February 20, 2015	9:00 AM – 3:30 PM	Module 4: Evaluating Responses and Negotiation Basics	State Transportation Building, 10 Park Plaza Conference Rooms 5 & 6
Thursday, February 26, 2015	9:00 AM – 3:30 PM	Module 5: Contract Execution and Vendor Management	State Transportation Building, 10 Park Plaza Conference Rooms 5 & 6
Friday, March 6, 2015	9:00 AM – 3:30 PM	Snow Day Makeup: Due to inclement weather with a module if needed	State Transportation Building, 10 Park Plaza Conference Rooms 5 & 6